

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 296517
ORIGIN EB-08

INFO OCT-01 AF-10 ARA-10 EUR-12 EA-10 NEA-10 IO-13
ISO-00 AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00
FRB-03 H-01 INR-07 INT-05 L-03 LAB-04 NSAE-00
NSC-05 PA-01 CTME-00 AID-05 SS-15 STR-05 ITC-01
TRSE-00 USIA-06 PRS-01 SP-02 OMB-01 FEA-01 SIG-01
/142 R

DRAFTED BY EB/OT/GCP - R REIS
APPROVED BY EB/OT/GCP - J SLATTERY
ARA/MEX - E BITTNER
STR - S LANDE
S LANDE

-----024612 131150Z /17

R 130034Z DEC 77
FM SECSTATE WASHDC
TO AMEMBASSY ALGIERS
AMEMBASSY BUENOS AIRES
AMEMBASSY DACCA
AMEMBASSY COTONOU
AMEMBASSY LA PAZ
AMEMBASSY GABORONE
AMEMBASSY BRASILIA
AMEMBASSY RANGOON
AMEMBASSY BUJUMBURA
AMEMBASSY YAOUNDE
AMEMBASSY SANTIAGO
AMEMBASSY BOGOTA
AMEMBASSY BRAZZAVILLE
AMEMBASSY SAN JOSE
AMEMBASSY SANTO DOMINGO
AMEMBASSY QUITO
AMEMBASSY SAN SALVADOR
AMEMBASSY ADDIS ABABA
AMEMBASSY LIBREVILLE
AMEMBASSY ACCRA
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 296517

AMEMBASSY GUATEMALA
AMEMBASSY PORT AU PRINCE
AMEMBASSY TEGUCIGALPA
AMCONSUL HONG KONG
AMEMBASSY NEW DELHI
AMEMBASSY JAKARTA
AMEMBASSY TEHRAN

USINT BAGHDAD
AMEMBASSY TEL AVIV
AMEMBASSY ABIDJAN
AMEMBASSY KINGSTON
AMEMBASSY NAIROBI
AMEMBASSY SEOUL
AMEMBASSY ANTANANARIVO
AMEMBASSY LILONGWE
AMEMBASSY KUALA LUMPUR
AMEMBASSY BAMAKO
AMEMBASSY PORT LOUIS
AMEMBASSY MANAGUA
AMEMBASSY LAGOS
AMEMBASSY ISLAMABAD
AMEMBASSY PANAMA
AMEMBASSY PORT MORESBY
AMEMBASSY LIMA
AMEMBASSY MANILA
AMEMBASSY LISBON
AMEMBASSY DAKAR
AMEMBASSY SINGAPORE
AMEMBASSY MOGADISCIO
AMEMBASSY COLOMBO
AMEMBASSY KHARTOUM
AMEMBASSY MBABANE
AMEMBASSY DAR ES SALAAM
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 STATE 296517

AMEMBASSY BANGKOK
AMEMBASSY LOME
AMEMBASSY PORT OF SPAIN
AMEMBASSY TUNIS
AMEMBASSY ANKARA
AMEMBASSY CARACAS
AMEMBASSY BELGRADE
AMEMBASSY KINSHASA
AMEMBASSY LUSAKA
INFO AMEMBASSY OTTAWA
AMEMBASSY BRUSSELS
AMEMBASSY TOKYO
AMEMBASSY LONDON
USMISSION GENEVA
AMEMBASSY MEXICO

LIMITED OFFICIAL USE STATE 296517

USEC, MTN

E.O. 11652: N/A

TAGS: ETRD, MEX

SUBJECT: MEXICO AND THE UNITED STATES SIGN A TROPICAL
PRODUCT AGREEMENT

1. ON DECEMBER 2 MEXICAN MINISTER OF COMMERCE SOLANA
AND US SPECIAL TRADE REPRESENTATIVE STRAUSS SIGNED AN
AGREEMENT PROVIDING FOR MFN TRADE CONCESSIONS BY EACH
PARTY. IN THE AGREEMENT THE UNITED STATES UNDERTAKES
TO MAKE TARIFF REDUCTIONS ON PRODUCTS WORTH 63 MILLION
DOLLARS IN MEXICAN EXPORTS TO THE UNITED STATES (BASED
ON 1974 TRADE DATA). MEXICO AGREES TO MAKE TARIFF AND
LICENSING CONCESSIONS ON 36 MILLION DOLLARS WORTH OF
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 04 STATE 296517

US EXPORTS (1974 TRADE). THE AGREEMENT WAS NEGOTIATED
WITHIN THE FRAMEWORK OF THE MULTILATERAL TRADE NEGOTIATIONS
TROPICAL PRODUCTS GROUP WHICH WAS ESTABLISHED TO GIVE
SPECIAL AND PRIORITY TREATMENT TO PRODUCTS OF INTEREST
TO DEVELOPING COUNTRIES. THE RECENTLY ESTABLISHED
US-MEXICO CONSULTATIVE MECHANISM FACILITATED THE
NEGOTIATION OF THE AGREEMENT.

2. IN APRIL 1976 THE UNITED STATES MADE AN OFFER OF
CONCESSIONS WORTH ABOUT 1 BILLION DOLLARS IN 1974 IMPORTS
FROM DEVELOPING COUNTRIES PARTICIPATING IN THE MTN
TROPICAL PRODUCTS NEGOTIATIONS. IN RETURN THE

UNITED STATES ASKED THE POTENTIAL BENEFICIARIES FOR LESS
THAN EQUAL CONTRIBUTIONS. WITH THE EXCEPTION OF
MEXICO, THE DEVELOPING COUNTRIES HAVE REFUSED TO MAKE
CONTRIBUTIONS TO DEVELOPED COUNTRIES UNTIL THE END
OF THE MTN, AT WHICH TIME THEY WILL HAVE BEEN ABLE
TO CALCULATE THE BENEFITS THEY HAVE OBTAINED IN THE
MTN. IN THE ABSENCE OF CONTRIBUTIONS FROM THE
DEVELOPING COUNTRIES, THE UNITED STATES, UNTIL THE
AGREEMENT WITH MEXICO, DID NOT IMPLEMENT ANY PART
OF ITS TROPICAL PRODUCTS OFFER.

3. THE TROPICAL PRODUCTS AGREEMENT WITH MEXICO MARKS
THE FIRST TIME A DEVELOPING COUNTRY HAS BROKEN RANKS
TO NEGOTIATE CONCESSIONS TO A DEVELOPED COUNTRY.
THE UNITED STATES HAS INSISTED THAT IF IT IS TO MAKE
SUBSTANTIAL CONCESSIONS TO DEVELOPING COUNTRIES IN
THE MTN, IT MUST OBTAIN CONTRIBUTIONS FROM THEM, AND
THAT THE NEGOTIATIONS ARE A PROCESS OF STRIKING A
MUTUALLY SATISFACTORY BARGAIN.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 05 STATE 296517

4. FYI - THOUGH THE US-MEXICO AGREEMENT IS PUBLIC KNOWLEDGE, THE UNITED STATES AND MEXICO HAVE AGREED NOT TO ADVERTISE MEXICO'S DEFECTION FROM THE G-77 POSITION. NONETHELESS, THE UNITED STATES HOPES THE US-MEXICO AGREEMENT WILL MAKE IT EASIER FOR OTHER DEVELOPING COUNTRIES TO PARTICIPATE ACTIVELY IN THE GIVE AND TAKE OF THE ACCELERATING NEGOTIATIONS AND TO MAKE CONTRIBUTIONS. END FYI

5. THE DEPARTMENT REQUESTS THAT THE ACTION ADDRESSEES, AS OPPORTUNITIES OCCUR, REMIND THEIR HOST GOVERNMENTS THAT THE UNITED STATES AND OTHER DEVELOPED COUNTRIES WILL PRESENT OFFERS ON JANUARY 15 AND EXPRESS THE HOPE THAT THE GOVERNMENTS WILL PARTICIPATE ACTIVELY IN THE NEGOTIATIONS WHICH WILL FOLLOW. IN VIEW OF PARA 4, ACTION ADDRESSEES ARE NOT REQUESTED TO INFORM THEIR HOST GOVERNMENTS OF THE US-MEXICO AGREEMENT, BUT IN RESPONSE TO QUESTIONS ABOUT THE AGREEMENT POSTS MAY DRAW ON PARAGRAPHS ONE THROUGH THREE ABOVE. IF HOST GOVERNMENT OFFICIALS ASK WHETHER ANY DEVELOPING COUNTRY MTN PARTICIPANT HAS AGREED TO MAKE CONTRIBUTIONS TO THE UNITED STATES, POSTS MAY INFORM THEM OF THE US-MEXICO AGREEMENT. CHRISTOPHER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AGREEMENTS, FRUIT
Control Number: n/a
Copy: SINGLE
Sent Date: 13-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE296517
Document Source: CORE
Document Unique ID: 00
Drafter: R REIS
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770463-0517
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771261/aaaabztr.tel
Line Count: 198
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 149fc305-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 255947
Secure: OPEN
Status: NATIVE
Subject: MEXICO AND THE UNITED STATES SIGN A TROPICAL PRODUCT AGREEMENT
TAGS: ETRD, MX, US
To: ALGIERS BUENOS AIRES MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/149fc305-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009